

Scenario: Health Insurance

Business: Memorial Health System

Business Participant: DeeAnn Gehlauf - Vice President of Business and

Organization Development

Career Cluster(s): Government and Public Administration, Business

Management & Administration

Grade Level: K-8

Standards & Skills: Scarcity(K-3, 5-8)

Markets(8)

Financial Literacy(6)

Government/Rules and Law(3,4)

Production and Consumption. 16. The availability of productive resources and the division of labor impact

productive capacity

Economic Decision Making and Skills. 19. Individuals, governments, and businesses must analyze costs and

benefits when making economic decisions.

Problem Description:

Business owners have to decide whether to offer health insurance to their employees. They are also concerned that if they don't offer health insurance, they won't be able to attract quality employees.

Things to be considered or defined for the solution:



- Governmental health reform created different requirements for offering insurance based on the size of the business
- What are the current options for health insurance according to the law?

